

**Saint Paul Area Association of REALTORS®**  
2009 Candidate Statements



**Meet Your New 2009 Board of Directors Members**



**Kate Beckman**

I have been an active real estate agent for more than 14 years. I take great pride in assisting buyers and sellers realize their hopes and dreams. As my career has progressed, I now not only help my clients, but assist in managing other agents.

Real estate has evolved in the years since I began to represent buyers and sellers, but one thing has remained the same. Professional, ethical, honest and hard-working real estate agents have continued to serve their clients and communities.

I hope that our industry will continue to grow and prosper. I truly believe that we, for the most part, serve our communities admirably and diligently. Joining the SPAAR Board would enable me to help our industry continue to evolve and remain an important part of people's lives and our overall economy. I believe in what we do, and I welcome the opportunity to help our local association guide agents and brokers as the world and market continue to change.



**Judy Craig**

As an active agent who has seen the ebbs and flows of our industry, I have observed the importance of having an association for all of the independent contractors practicing. I would like to be a part of this association for several reasons.

First of all, after raising my children while juggling my career, I have benefited from the efforts of many others before me. I value those who have contributed and it is my turn to give back with my services. I feel good to be in a position in which I can commit to pitch in.

Secondly, as an experienced agent with high ethical standards, I have lived through many transactions, good and bad. If you want to call it wisdom by fire, I am fortunate that I have had others to learn from. I would like to participate utilizing that learned expertise.

Lastly, I see being part of the St. Paul Area Association of Realtors as a personal growth opportunity. I have much more to learn in the big picture, and I appreciate the opportunity.



**Tim Gallivan**

Having many years of experience as a Sales Person/Broker, Managing for 12 years and now Training for 7 years, I've been "Full Circle" in the real estate business. I've seen the good, bad and ugly and feel these business and life exposures will help me help the association to move forward in challenging times. Technology has helped us in some respects and hurt us in others, yet the business of real estate is still the same at its basic level. I believe my background, personality and experience will help in moving the association into the future to provide the services and direction for its members.



**Berenice Rivera**

I believe that I have the commitment and drive to make a contribution to SPAAR's Board of Directors. Over the past two years I have served as Chair on SPAAR's Diversity and International Committees. Recently, I was appointed to the Board of Directors of Centers for Training and Careers in Richfield. I have spent considerable time volunteering with organizations that serve the diverse communities we all serve.



**Tom Wiener**

While growing up on the East Side of St. Paul, my father worked and sold homes for Cardinal. I grew up in the business and have had my real estate license for over 30 years. As President of the Cardinal family of companies and as the Principal Broker for Cardinal, I know that it is important to stay involved in all aspects of the process. I am consistent and have a "hands-on" philosophy. I have a long track record of experience and integrity in the Real Estate field and believe in sharing that experience by serving on the board.

I feel it is my time to give back to SPAAR and serve as a director. I look forward to helping with any decision making and working with my fellow Realtors to maintain and perhaps improve our standing as Realtors.